



E N E R G Y Q U E S T

EnergyQuest

Graeme Atwell Senior Associate

Graeme is an engineer with over 40 years of experience in the energy industry in Australia, primarily in gas and power.

Since joining EnergyQuest in 2007, Graeme has advised both gas users and producers on strategic and commercial issues. He has also acted as an independent expert in gas price arbitrations.

For over 30 years, Graeme operated in a diverse range of roles in the electricity generation industry in South Australia. This included power station design, operation and maintenance, coal mining and purchasing and trading of gas for electricity generation.

Between 2001 and 2007, Graeme was employed by Santos in key commercial roles. This included marketing and commercialisation of gas from the Cooper Basin, including the sale of 500PJ of gas (over \$2 billion) to AGL in 2002, major ethane sales to Qenos in Sydney, and negotiation and establishment of Australia's first major gas swap agreement which enabled Queensland CSM to be contractually supplied to Sydney markets.

Within Santos, Graeme was also responsible for commercialisation of Santos' Timor Sea assets and played a key role in the project to bring PNG gas to Australia.

In his role with EnergyQuest Graeme has advised clients on gas commercialization opportunities and gas purchase options. He has also participated in numerous assessments of the demand and supply outlook for Australian domestic gas.

In support of Graeme's commercial and contractual responsibilities he also completed a Professional Certificate in Arbitration and Mediation.

Graeme is a member of the Australian Institute of Energy, and the Institute of Arbitrators and Mediators.

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