



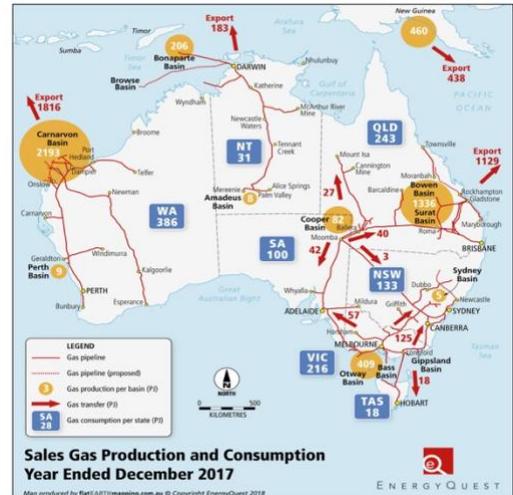
ENERGYQUEST

## EnergyQuest Consulting

EnergyQuest publishes the EnergyQuarterly, which is Australia's most comprehensive review of the oil and gas industry.

This widely read quarterly and other reports, contain current analysis, and opinions based on more than a decade of experience.

EnergyQuest Consulting uses this extensive experience, data base and analysis to focus on your issues and challenges.



EnergyQuest Consulting uniquely combines...

- up to the minute analysis and data on Australia's oil and gas industry
- bottom up analysis of reserves and resources
- detailed analysis of commercial deals and contracts
- decades of industry experience working on the tough issues

### What we do:

EnergyQuest consulting has worked for a broad cross section of the industry including state governments, small to very large oil and gas companies, pipeline and infrastructure companies, foreign based companies seeking insights into the Australian industry, financiers and large gas users.

The type of work provided has covered a wide range of challenges:

- analysis of regional gas supply and demand for potential acquisitions involving pipelines, processing plants and joint ventures
- gas supply risk and option ranking for a large gas buyer
- gas price forecasts and scenario modelling for a company strategic review
- cost analysis of east coast reserves
- review of a proposal to supply gas to a large gas user
- analysis of east coast gas markets and risks for a large foreign company



E N E R G Y Q U E S T

- pre-feasibility study for an LNG import facility
- state government review with industry stakeholders, and identification of gas production constraints
- review of commercial agreements for royalty calculations
- analysis of storage service opportunities for a pipeline company

## Who we are:

### **Dr Graeme Bethune: CEO EnergyQuest**

Graeme Bethune is CEO of EnergyQuest, a company he established in 2005 to provide energy analysis and strategic advice to companies and governments on Australian oil and gas. Graeme held senior executive positions with Santos with responsibilities for finance, business development and investor relations. Graeme represents Australia on a number of international study groups of the International Gas Union, including currently the LNG study group. Graeme has a first-class honours degree in economics from Monash University and a PhD from the Australian National University.

### **Rick Wilkinson: Head of Consulting**

Rick Wilkinson has more than 30 years of experience in the oil and gas industry. He has held senior positions in the areas of commercial negotiation, LNG contracting, gas wholesaling and retailing, as well as technical field engineering. His work experience includes APPEA, Santos, McKinsey & Co, and Schlumberger. He is an adjunct Professor at the University of Queensland Centre for CSG.

### **Denis Dare: Senior Associate**

Denis has worked for Gaffney Cline & Associates (GCA) initially in Singapore, as one of the ten person Global Management Executive and then in Sydney as General Manager Australasia. In these roles he prepared independent technical expert reports for governments, financiers and LNG customers in the areas of Onshore & Offshore Oil & Gas, CSG, Conventional LNG, CSG to LNG, LNG hub selection and Underground Coal Gasification. For the twenty years prior to GCA, Denis worked for Santos where he was successively the Santos General Manager responsible for Petroleum Development, Production Operations and Engineering & Facilities.

**....supported by an associate panel of specialists in key disciplines.**

## Contact:

To discuss your project needs, contact Graeme Bethune (0419 828 617) or Rick Wilkinson (0417 852 779)